

Protect people, processes and profits.

Humidification is *essential for business.*



When the air is dry, everything cracks, fails, crashes and itches.

Ink doesn't flow. Machinery jams. Paper curls and sticks in printers, presses and copiers. Wood – in the building, and products – shrinks and cracks. Fabric clings, dust and lint sticks, and sensitive servers and networks crash from static electricity. And everybody scratches dry, cracking skin.

Your light commercial customers need a humidification system that's affordable, that saves them money, and that's reliable over the long run. They need Aprilaire.

Humidification:

Protects processes. Printing, fabrication with wood and fabric, welding/soldering, gluing, painting/coating, assembly, cooking/baking/food preparation, sterile medical/dental procedures

Protects Equipment. All electronics (servers, routers, computers, telecom), office equipment, machinery

Protects Products/Inventory. Any materials containing wood, fabric, paper and other organics, silicone, ink, paint, coatings, dyes, solvents, glues

Protects Productivity. Maintains a healthy working environment by reducing sick time, medical costs, absenteeism; improving comfort; reducing respiratory discomfort and irritation

Aprilaire Humidification Systems help your light commercial customers' bottom line. By adding moisture to the air, they create critical protection for key applications in their business.

You need a humidification system that's easy to sell, install and service, and is reliable over the long run. You need Aprilaire.

- Low install cost, works in every building
- Meets larger application requirements
- Flexible for multiple applications
- Reduces service time and cost
- Saves end-user money, increases customer satisfaction
- Saves time and money, no special training
- Easy to install, uses standard wiring

Aprilaire Humidification Systems feature the same trouble-free operation and built-in quality we've been famous for since 1938.



Humidifiers can be designed in as well as easily retrofitted in any application.

A better solution

Our 1100 Series Light Commercial Humidification Systems can save your customers real money over canister humidifiers:

- Equipment can cost 25-60% less
- Maintenance can cost 60% less
- Installed systems can cost 40-60% less
- Power requirement is 115/1/60 VAC vs. 230/1/60 VAC
- Maintenance is simpler and faster



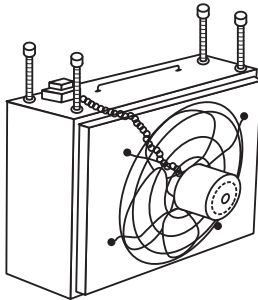
Humidification protects critical processes, materials and inventory.

Aprilaire Humidification ... *essential for business*

A simpler, easier-to-install, economical alternative to canister humidification

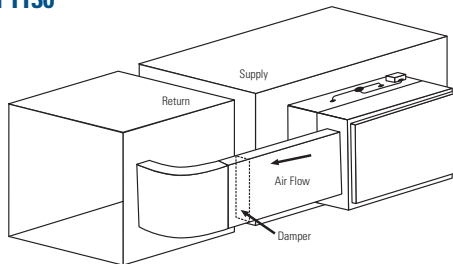
Standard voltage power requirement allows easy installation in any application. Heavy gauge steel construction delivers durable products that are built to last. Simple, inexpensive replacement water panels are easy to install, with typical maintenance taking less than 30 minutes.

Model 1120



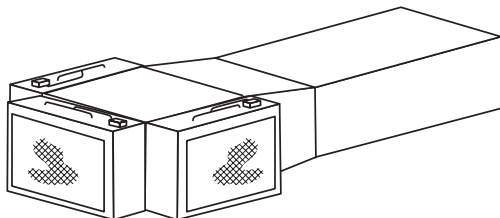
- A self-contained evaporative model with a two-speed fan
- Designed to operate independent of any HVAC equipment in the facility
- Ideal for applications that do not use any type of centralized heating equipment, such as warehouses and manufacturing facilities
- Up to 22 lbs/hr

Model 1130



- A by-pass evaporative model that uses warm air from the building air-handling system to facilitate evaporation
- Flexible installation: can be installed on the supply or return plenum with left or right side discharge
- Use with roof-top equipment and in applications such as office buildings, retail and strip malls
- Up to 30 lbs/hr

Model 1140



- An evaporative model designed for installation with its own forced air heat source
- Can be installed in single- or multiple-unit configurations, allowing for flexibility in the size of the space to be humidified
- Ideal when space has either no centralized heat source or the requirement calls for a large amount of humidity and multiple units are required.
- Typical applications can include gymnasiums, warehouses and manufacturing facilities
- Up to 30 lbs/hr

Aprilaire helps you make opportunities happen.

And we'll help you take advantage of them. Give your light commercial customers more with Aprilaire indoor air quality products. Call Aprilaire today.

What kind of businesses benefit from Aprilaire Light Commercial Humidification Systems?

Businesses that need to protect key processes, critical equipment, sensitive products and inventory, and that want to improve employee productivity will benefit from Aprilaire Humidification Systems.

Some examples include:

- Musical instrument stores and manufacturers
- Furniture stores and manufacturers
- Printing shops
- Book stores
- Bowling centers
- Art stores
- Antique dealers
- Offices
- Day Care
- Dental offices
- Medical offices or clinics
- Humidors/wine cellars
- Churches

Sales support 1-800-334-6011

- We'll help you sell these applications with sales materials and training that use a problem/solution approach
- All Aprilaire advertising promotes products that are cost effective, high quality, engineered to last and built for reliability

Applications support 1-800-334-6011

- Toll-free technical support to help you with application or installation information
- Experienced technical support staff can walk you through virtually any problem
- Download tech documents at www.aprilairecontractor.com
- Email: techsupport@aprilaire.com

24-hour shipping and local stocking

- See your local Aprilaire wholesale for pricing and availability

Call today for a wealth of opportunities!

To get *more* from your customers, offer your customers *more*.

Indoor air quality solutions that are essential for business.



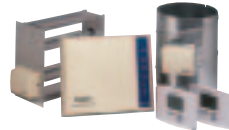
Aprilaire HVAC Automation
(Windows®-based)

Save energy while providing a more productive environment for your employees.



Aprilaire Electronic Thermostats

Ultra-thin, easy-to-use digital and programmable controls featuring energy saving accuracy.



Aprilaire Zoned Comfort Control

The most reliable way to achieve comfort and energy savings in every area of your light commercial space.



Aprilaire UV Lamps

Germicidal lamps help reduce absenteeism and mold issues and improve system efficiency by keeping coils clean.



Aprilaire Humidifiers

Help protect inventories and critical processes while providing a healthier, more comfortable environment



Aprilaire High Efficiency Air Cleaners

Deliver clean, healthy air protecting customers, employees and equipment